

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2012

(The figures have not been audited)

|  | Individua  | al Quarter  | Cumulative Quarter                                 |  |  |  |
|--|--|---|--|--|--|--|
|  | Current Year<br>Quarter<br>30 Sept 2012<br>RM '000 | Preceding Year<br>Corresponding<br>Quarter<br>30 Sept 2011<br>RM '000 | Current Year<br>To-date<br>30 Sept 2012<br>RM '000 | Preceding Year<br>Corresponding<br>Period<br>30 Sept 2011<br>RM '000 |  |  |
| Revenue  | 42,089   | 45,607  | 134,439  | 146,397  |  |  |
| Operating expenses   | (38,121)   | (40,380)  | (120,871)  | (126,115)  |  |  |
| Profit before depreciation and finance costs   | 3,968  | 5,227   | 13,568   | 20,282   |  |  |
| Depreciation   | (5,285)  | (4,861)   | (15,120)   | (14,080)   |  |  |
| Finance costs  | (668)  | (533)   | (1,995)  | (2,011)  |  |  |
| Other operating income   | (174)  | 1,100   | 2,957  | 2,054  |  |  |
| Share of results of associated companies   | (142)  | 98  | 32   | 65   |  |  |
| (Loss)/Profit before tax   | (2,301)  | 1,031   | (558)  | 6,310  |  |  |
| Taxation   | (387)  | (374)   | (885)  | (1,112)  |  |  |
| (Loss)/Profit after tax  | (2,688)  | 657   | (1,443)  | 5,198  |  |  |
| Other comprehensive expenses:<br>Foreign currency translation                                | (829)  | (434)   | 1,898  | 1,730  |  |  |
| Total comprehensive income for the period  | (3,517)  | 223   | 455  | 6,928  |  |  |
| (Loss)/Profit after tax attributable to :  |  |   |  |  |  |  |
| Owners of the Company  | (2,690)  | 65  | (1,254)  | 4,232  |  |  |
| Non-controlling interests  | 2  | 592   | (189)  | 966  |  |  |
| (Loss)/Profit for the period   | (2,688)  | 657   | (1,443)  | 5,198  |  |  |
| Total comprehensive income attributable to:  |  |   |  |  |  |  |
| Owners of the Company  | (2,907)  | (270)   | 770  | 6,134  |  |  |
| Non-controlling interests  | (610)  | 493   | (315)  | 794  |  |  |
| Total comprehensive income for the period  | (3,517)  | 223   | 455  | 6,928  |  |  |
| Earnings per share attributable to equity holders of the company : Basic (sen) Diluted (sen) | :  | 0.01<br>0.00  |  | 0.42<br>0.33   |  |  |

The condensed consolidated income statement is to be read in conjunction with the accompanying notes to the interim financial report.

The comparative figures are based on unaudited financial statements of the Company for the financial period ended 30 September 2011.



# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2012

(The figures have not been audited)

| (The ligures have not been addited)          | Unaudited<br><u>30 Sept 2012</u><br>RM'000 | Audited<br>31 Dec 2011<br>RM'000 |
|--|--|----------------------------------|
| ASSETS                                       | 20.2 000                                   | 22.2 000                         |
| Non-current assets                           |  |                                  |
| Property, plant and equipment                | 178,280                                    | 180,969                          |
| Investment in associated companies           | 4,637                                      | 4,631                            |
| Goodwill on consolidation                    | 28,453                                     | 28,381                           |
| Deferred tax assets                          | 209  | 196                              |
| Total non-current assets                     | 211,579                                    | 214,177                          |
| Current assets                               |  |                                  |
| Inventories                                  | 10,726                                     | 11,374                           |
| Amount due from contract customers           | 132  | 177                              |
| Trade receivables                            | 71,043                                     | 70,265                           |
| Other receivables and prepaid expenses       | 8,577                                      | 6,528                            |
| Amount owing by associates                   | 1,384                                      | 4,150                            |
| Tax recoverable                              | 393  | 555                              |
| Fixed deposits with licensed bank            | 3,431                                      | 3,737                            |
| Cash and bank balances                       | 21,565                                     | 22,625                           |
| Total current assets                         | 117,251                                    | 119,411                          |
| Total assets                                 | 328,830                                    | 333,588                          |
| EQUITY AND LIABILITIES                       |  |                                  |
| Capital and reserve                          |  |                                  |
| Issued capital                               | 101,141                                    | 101,141                          |
| Reserves                                     | 16,710                                     | 14,437                           |
| Retained earnings                            | 62,208                                     | 63,694                           |
| Equity attributable to owners of the Company | 180,059                                    | 179,272                          |
| Non-controlling interests                    | 27,431                                     | 27,890                           |
| Total equity                                 | 207,490                                    | 207,162                          |
| Non-current liabilities                      |  |                                  |
| Bank borrowings                              | 46,867                                     | 46,952                           |
| Hire-purchase payables                       | 4,853                                      | 5,912                            |
| Deferred tax liabilities                     | 2,761                                      | 2,750                            |
| Total non-current liabilities                | 54,481                                     | 55,614                           |
| Current liabilities                          |  |                                  |
| Trade payables                               | 15,814                                     | 22,690                           |
| Other payables and accrued expenses          | 20,660                                     | 18,634                           |
| Amount owing to associates                   | 1,805                                      | 1,500                            |
| Bank overdrafts                              | 388  | 1,670                            |
| Bank borrowings - current portion            | 23,208                                     | 20,010                           |
| Hire purchase payable - current portion      | 4,048                                      | 5,440                            |
| Tax liabilities                              | 936  | 868                              |
| Total current liabilities                    | 66,859                                     | 70,812                           |
| Total liabilities                            | 121,340                                    | 126,426                          |
| Total equity and liabilities                 | 328,830                                    | 333,588                          |
| Net assets per share (RM)                    | 0.21                                       | 0.21                             |

### Notes:

The condensed consolidated balance sheet is to be read in conjunction with the accompanying notes to the interim financial report.

The comparative figures are based on audited financial statements of the Company for the financial year ended 31 December 2011.



# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2012

(The figures have not been audited)

|  | Share capital RM'000 | Share<br>premium<br>RM'000 |       | ributable<br>oreign curren-<br>translation<br><u>reserve</u><br>RM'000 |     | Statutory reserve RM'000 |         | Attributable to | Non-controlling<br><u>interests</u><br>RM'000 | <u>Total</u><br>RM'000 |
|--|----------------------|----------------------------|-------|--|-----|--------------------------|---------|-----------------|---|------------------------|
| Balance as of 1 January 2012   | 101,141              | 9,337                      | (195) | 4,214  | 883 | 198                      | 63,694  | 179,272         | 27,890  | 207,162                |
| Other comprehensive income/expenses recognised recognised for the financial year, net of tax: Foreign currency translation | -                    | -                          | -     | 2,024  | -   | -                        | -       | 2,024           | (126)   | 1,898                  |
| Loss after tax for the period  | -                    | -                          | -     | -  | -   | -                        | (1,254) | (1,254)         | (189)   | (1,443)                |
| Total comprehensive income for the period  | -                    | -                          | -     | 2,024  | -   | -                        | (1,254) | 770             | (315)   | 455                    |
| Arising from issue of shares by subsidiary   | -                    | -                          | -     | -  | -   | -                        | -       | -               | 786   | 786                    |
| Acquisition of a subsidiary  | -                    | -                          | -     | -  | -   | -                        | -       | -               | -   | -                      |
| Changes in ownership interests in a subsidiary   | -                    | -                          | -     | -  | -   | -                        | 17      | 17              | (494)   | (477)                  |
| Transfer to statutory reserve  | -                    | -                          | -     | -  | -   | 249                      | (249)   | -               | -   | -                      |
| Treasury shares acquired   | -                    | -                          | -     | -  | -   | -                        | -       | -               | -   | -                      |
| Dividend paid to minority interest   | -                    | -                          | -     | -  | -   | -                        | -       | -               | (436)   | (436)                  |
| Dividend paid  | -                    | -                          | -     | -  | -   | -                        | -       | -               | -   | -                      |
| Balance as of 30 September 2012  | 101,141              | 9,337                      | (195) | 6,238  | 883 | 447                      | 62,208  | 180,059         | 27,431  | 207,490                |

# CORRESPONDING PERIOD CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2011

|   | < Non-distributable Distributable |                                  |           |             |           |           |          |             |                 |           |
|---|-----------------------------------|----------------------------------|-----------|-------------|-----------|-----------|----------|-------------|-----------------|-----------|
|   |                                   | Foreign currency Attributable to |           |             |           |           |          |             |                 |           |
|   | Share                             | Share                            | Treasury  | translation | Warrant   | Statutory | Retained | owners of   | Non-controlling |           |
|   | capital                           | premium                          | shares    | reserve     | reserve   | reserve   | earnings | the Company | interests       | Total     |
|   | RM'000                            | RM'000                           | RM'000    | RM'000      | RM'000    | RM'000    | RM'000   | RM'000      | RM'000          | RM'000    |
|   | 1011 000                          | 10.11                            | 10.11 000 | 1000        | 14.11 000 | 14.11.000 | 10.11    | 14.11.000   | 11.1000         | 14.11 000 |
| Balance as of 1 January 2011  | 101,141                           | 9,337                            | -         | 2,485       | 883       | -         | 62,397   | 176,243     | 25,902          | 202,145   |
| Other comprehensive income/expenses recognised recognised for the financial year, net of tax: |                                   |                                  |           |             |           |           |          |             |                 |           |
| Foreign currency translation  | -                                 | -                                | -         | 1,902       | -         | -         | -        | 1,902       | (172)           | 1,730     |
| Profit after tax for the period   | -                                 | -                                | -         | -           | -         | -         | 4,232    | 4,232       | 966             | 5,198     |
| Total comprehensive income for the period   | -                                 | -                                | -         | 1,902       | -         | -         | 4,232    | 6,134       | 794             | 6,928     |
| Arising from acquisition of subsidiary  | -                                 | -                                | -         | -           | -         | -         | -        | -           | 710             | 710       |
| Issue of shares by subsidiary   | -                                 | -                                | -         | -           | -         | -         | -        | -           | 630             | 630       |
| Transfer to statutory reserve   | -                                 | -                                | -         | -           | -         | 198       | (198)    | -           | -               | -         |
| Treasury shares acquired  | -                                 | -                                | (96)      | -           | -         | -         | -        | (96)        | -               | (96)      |
| Dividend paid to minority interest  | -                                 | -                                | -         | -           | -         | -         | -        | -           | (361)           | (361)     |
| Dividend paid   | -                                 | -                                | -         | -           | -         | -         | (1,011)  | (1,011)     | -               | (1,011)   |
| Balance as of 30 September 2011   | 101,141                           | 9,337                            | (96)      | 4,387       | 883       | 198       | 65,420   | 181,270     | 27,675          | 208,945   |

The condensed consolidated statement of changes in equity is to be read in conjunction with the accompanying notes to the interim financial report.



# CONDENSED CONSOLIDATED CASH FLOW STATEMENT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2012

(The figures have not been audited)

|   | CUMULATIVE QUARTER        |                                      |  |
|---|---------------------------|--------------------------------------|--|
|   | Current Period<br>To Date | Preceding<br>Corresponding<br>Period |  |
|   | 30 Sept 2012<br>RM'000    | 30 Sept 2011<br>RM'000               |  |
| CASH FLOWS FROM OPERATING ACTIVITIES  |                           |                                      |  |
| (Loss)/Profit before tax  | (558)                     | 6,310                                |  |
| Adjustments for:  |                           |                                      |  |
| Depreciation of property, plant and equipment   | 15,120                    | 14,080                               |  |
| Interest expense  | 1,995                     | 2,011                                |  |
| Unrealised loss on foreign exchange   | 1,165                     | 330                                  |  |
| Interest income   | (93)                      | (141)                                |  |
| Gain on disposal of property, plant and equipment   | (265)                     | (45)                                 |  |
| Writeback of allowance for impairment losses  | (1,597)                   | (2,225)                              |  |
| Property, plant and equipment written off   | 1,007                     | 118                                  |  |
| Allowance for impairment losses   | 280                       | 1,684                                |  |
| Bad debt written off  | -                         | 180                                  |  |
| Gain on dilution of investment in subsidiary  | (104)                     | (86)                                 |  |
| Gain on disposal of investment in associates  | (23)                      | -                                    |  |
| Share of results of associates  | (32)                      | (65)                                 |  |
| Operating profit before working capital changes   | 16,895                    | 22,151                               |  |
| Inventories   | 721                       | (2,574)                              |  |
| Amount due from contract customers  | (46)                      | -                                    |  |
| Trade receivables   | 822                       | 847                                  |  |
| Other receivables and prepaid expenses  | (2,046)                   | (4,711)                              |  |
| Amount owing by associates  | 2,807                     | (585)                                |  |
| Trade payables  | (6,952)                   | (1,401)                              |  |
| Other payables and accrued expenses   | 1,828                     | 4,002                                |  |
| Amount owing to associates  | 269                       | 1,116                                |  |
| Cash generated from operations  | 14,298                    | 18,845                               |  |
| Taxes paid  | (717)                     | (1,812)                              |  |
| Net cash from operating activities  | 13,581                    | 17,033                               |  |
| CASH FLOWS FROM INVESTING ACTIVITIES  |                           |                                      |  |
| Interest received   | 93                        | 141                                  |  |
| Acquisition of additional interest in subsidiary  | (477)                     | 570                                  |  |
| Purchase of property, plant and equipment   | (9,784)                   | (16,332)                             |  |
| Proceeds from disposal of associates  | 150                       | (10,332)                             |  |
| Proceeds from disposal of associates  Proceeds from disposal of property, plant and equipment | 670                       | 326                                  |  |
| Net cash used in investing activities   | (9,348)                   | (15,295)                             |  |
|   |                           |                                      |  |



|  | CUMULATIV                 | E QUARTER                            |
|--|---------------------------|--------------------------------------|
|  | Current Period<br>To Date | Preceding<br>Corresponding<br>Period |
|  | 30 Sept 2012<br>RM'000    | 30 Sept 2011<br>RM'000               |
| CASH FLOWS FROM FINANCING ACTIVITIES                       |                           |                                      |
| Interest paid  | (1,995)                   | (2,011)                              |
| Issue of shares by subsidiary to non-controlling interests | 890                       | 716                                  |
| Drawdown of term loans                                     | 11,927                    | 11,853                               |
| Repayment of term loans                                    | (9,679)                   | (17,394)                             |
| Repayment of hire purchase payables                        | (5,227)                   | (5,969)                              |
| Treasury shares acquired                                   | -                         | (96)                                 |
| Dividend paid  | -                         | (1,011)                              |
| Dividend paid to non-controlling interests                 | (436)                     | (361)                                |
| Net cash used in financing activities                      | (4,520)                   | (14,273)                             |
| NET DECREASE IN CASH AND CASH EQUIVALENTS                  | (287)                     | (12,535)                             |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF FINANCIAL PERIOD | 24,692                    | 32,970                               |
| EFFECT OF EXCHANGE DIFFERENCES                             | 203                       | 163                                  |
| CASH AND CASH EQUIVALENTS AT END OF FINANCIAL PERIOD       | 24,608                    | 20,598                               |
| THE CASH AND CASH EQUIVALENTS COMPRISE:                    |                           |                                      |
| CASH AND BANK BALANCES                                     | 21,565                    | 15,025                               |
| SHORT-TERM DEPOSITS WITH LICENSED BANKS                    | 3,431                     | 6,400                                |
| BANK OVERDRAFT   | (388)                     | (827)                                |
|  | 24,608                    | 20,598                               |

The condensed consolidated cash flow statement is to be read in conjunction with the accompanying notes to the interim financial report.

The comparative figures are based on unaudited financial statements of the Company for the financial period ended 30 September 2011.



QUARTERLY REPORT ON CONSOLIDATED RESULTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2012

(Incorporated in Malaysia)

#### A NOTES TO THE INTERIM FINANCIAL REPORT

### A1. Basis of preparation

The interim financial statements are unaudited and have been prepared in accordance with the reporting requirements outlined in the Malaysian Financial Reporting Standards ("MFRS") No.134: Interim Financial Reporting, and Paragraph 9.22 of Bursa Malaysia Securities Berhad ("Bursa Securities") Main Market Listing Requirements and should be read in conjunction with the Company's audited financial statements for the financial year ended 31 December 2011.

These interim financial statements are the Group's first MFRS condensed consolidated interim financial statements for part of the period covered by the Group's first MFRS annual financial statements for the year ending 31 December 2012. MFRS 1: First Time Adoption of Malaysian Financial Reporting Standards ("MFRS 1") has been applied.

The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of Frontken Corporation Berhad ("FCB" or "the Company"), its subsidiaries and associated companies since the financial year ended 31 December 2011.

The significant accounting policies adopted are consistent with those of the audited financial statements for the year ended 31 December 2011 except for those standards, amendments and interpretations which are effective from the annual period beginning 1 January 2012. The adoption of the MFRSs and Amendments do not have significant impact on the financial statements of the Group.

### A2. Realised and Unrealised Profits or Losses

|   | As at<br>30 Sept 2012 | As at<br>30 Sep 2011 |
|---|-----------------------|----------------------|
| •   | RM'000                | RM'000               |
| Total retained profits of FCB and its subsidiaries        |                       |                      |
| - Realised  | 77,657                | 82,183               |
| - Unrealised  | (3,620)               | (4,508)              |
| •   | 74,037                | 77,675               |
| Total share of retained profits from associated companies |                       |                      |
| - Realised  | 1,840                 | 1,602                |
| Less: Consolidation adjustments                           | (13,669)              | (13,857)             |
| Total Group retained profits                              | 62,208                | 65,420               |



### A3. Audit qualification

The auditors' report in respect of the audited consolidated financial statements of FCB for the financial year ended 31 December 2011 was not subject to any qualification.

### A4. Seasonality or cyclicality of interim operations

The Group's business operations were not materially affected by any seasonal or cyclical factors during the quarter under review.

### A5. Unusual items affecting assets, liabilities, equity, net income or cash flows

There were no items or events that arose, which affected the assets, liabilities, equity, net income or cash flows, of the Group that are unusual by reason of their nature, size or incidence during the current quarter.

### A6. Material changes in estimates

There were no changes in estimates that had a material effect on the current quarter's results.

# A7. Issuance, cancellations, repurchases, resale and repayments of debt and equity securities

Saved as disclosed below, there were no issuance and repayment of debt and equity securities, share buy-backs, share cancellations, shares held as treasury shares or resale of treasury shares during the current quarter.

The Company purchased 1,000 of its own shares of RM0.10 each on the market of Bursa Securities at an average buy-back price of RM0.095 per share. The total consideration paid for the acquisition of the shares was RM136 and was financed by internally generated funds.

As at 30 September 2012, the Company held 1,835,600 repurchased shares as treasury shares out of its total issued and paid-up share capital of 1,011,408,160 ordinary shares of RM0.10 each. Such treasury shares are held at a carrying amount of RM194,860.

#### A8. Dividends

No dividends were paid and/or declared during the guarter under review.



## A9. Segmental information

The breakdown of the Group's revenue and results by geographical regions for the quarter ended 30 September 2012 are set out below. Revenue and results by geographical sales were based on the location of the Group's subsidiaries.

| Current Quarter 30 September 2012 | Singapore | Malaysia | Philippines | China    | Indonesia | Taiwan   | Total     |
|-----------------------------------|-----------|----------|-------------|----------|-----------|----------|-----------|
| 00 00ptombo: 2012                 | RM'000    | RM'000   | RM'000      | RM'000   | RM'000    | RM'000   | RM'000    |
| Segment Revenue                   | TAIN OOO  | TAIN OOO | TAIN OOO    | 1411 000 | 1411 000  | TAIN GOO | 11111 000 |
| External sales                    | 18,195    | 7,508    | 2,673       | 386      | 448       | 12,879   | 42,089    |
| Inter-segment sales               | 624       | 144      | 143         | -        | -         | 921      | 1,832     |
| Total revenue                     | 18,819    | 7,652    | 2,816       | 386      | 448       | 13,800   | 43,921    |
| Segment Results                   |           |          |             |          |           |          |           |
| Operating profit/(loss)           | (643)     | (1,696)  | 752         | (282)    | (188)     | 537      | (1,520)   |
| Interest income                   | , ,       | , ,      |             | , ,      | , ,       |          | 29        |
| Finance cost                      |           |          |             |          |           |          | (668)     |
| Share of results in associates    |           |          |             |          |           |          | (142)     |
| Loss before taxation              |           |          |             |          |           |          | (2,301)   |
| Current Year-to-date              |           |          |             |          |           |          |           |
| 30 September 2012                 |           |          |             |          |           |          |           |
| Segment Revenue                   |           |          |             |          |           |          |           |
| External sales                    | 63,228    | 25,328   | 7,355       | 1,302    | 1,006     | 36,220   | 134,439   |
| Inter-segment sales               | 2,598     | 1,138    | 911         | -        | -         | 986      | 5,633     |
| Total revenue                     | 65,826    | 26,466   | 8,266       | 1,302    | 1,006     | 37,206   | 140,072   |



| Current Year-to-date<br>30 September 2012 | Singapore<br>RM'000 | Malaysia<br>RM'000 | Philippines RM'000 | China<br>RM'000 | Indonesia<br>RM'000 | Taiwan<br>RM'000 | Total   |
|---|---------------------|--------------------|--------------------|-----------------|---------------------|------------------|---------|
| Segment Results                           |                     |                    |                    |                 |                     |                  |         |
| Operating profit/(loss)                   | 2,434               | (3,901)            | 2,260              | (745)           | (676)               | 1,940            | 1,312   |
| Interest income                           |                     |                    |                    |                 |                     |                  | 93      |
| Finance cost                              |                     |                    |                    |                 |                     |                  | (1,995) |
| Share of results of associates            |                     |                    |                    |                 |                     |                  | 32      |
| Loss before taxation                      |                     |                    |                    |                 |                     |                  | (558)   |

Disclosure of segmental information of the Group by business segment is not presented as the Group is primarily engaged in only one business segment which is the provision of surface metamorphosis technology using thermal spray coating processes and a series of complementary processes, including mechanical and chemical engineering works.

#### A10. Loss before tax

Loss before tax is arrived at after crediting/(charging) the following:

|   | Current<br>Quarter<br>30 Sept 2012 | Current<br>Year-to-date<br>30 Sept 2012 |
|---|------------------------------------|---|
|   | RM'000                             | RM'000                                  |
| Interest income                                   | 29                                 | 93                                      |
| Gain on disposal of property, plant and equipment | (55)                               | 265                                     |
| Writeback of allowance for impairment losses      | 28                                 | 1,597                                   |
| Allowance for impairment losses                   | (164)                              | (280)                                   |
| Depreciation of property, plant and equipment     | (5,285)                            | (15,120)                                |
| Property, plant and equipment written off         | (441)                              | (1,007)                                 |
| Foreign exchange loss                             | (1,145)                            | (1,189)                                 |

### A11. Valuation of property, plant and equipment

There was no revaluation of property, plant and equipment during the quarter under review.

### A12. Material events subsequent to the end of the guarter

Saved as disclosed below, there were no material events subsequent to the end of the current quarter under review up to the date of this report.

The Company's wholly-owned subsidiary, Frontken (Singapore) Pte Ltd, had on 28 September 2012 entered into a conditional Sale and Purchase Agreement with Malayan Daching Co Pte Ltd, to dispose to the latter 300,000 ordinary shares representing the entire issued share capital of Metall-Treat Industries Pte Ltd ("MTI") and such additional fully paid up ordinary shares to be issued pursuant to the subscription of new shares by FSPL in MTI, for a cash consideration of SGD10,000,000.

### A13. Changes in the composition of the Group

There were no changes in the composition of the Group for the current quarter under review.

On 9 May 2012, Frontken Malaysia Sdn Bhd, a wholly-owned subsidiary of FCB, entered into an agreement to dispose of 150,000 ordinary shares of RM1.00 each, representing its entire 30% equity interest in Daya Bumimaju Sdn Bhd (formerly known as Frontken Bumimaju Sdn Bhd) to Azlan bin Abu Bakar for a cash consideration of RM150,000. The disposal was completed on 31 July 2012, whereupon Daya Bumimaju Sdn Bhd ceases to be an associated company of FCB.

### A14. Contingent liabilities

Saved as disclosed below, the Directors are of the opinion that the Group has no contingent liabilities which, upon crystallisation would have a material impact on the financial position of the Group.

| ·                      | As at<br>30 Sept 2012 |
|------------------------|-----------------------|
|                        | RM'000                |
| Performance guarantees | 533                   |

# A15. Cash and cash equivalents

|                 | As at<br>30 Sept 2012 |
|-----------------|-----------------------|
|                 | RM'000                |
| Cash at bank    | 21,471                |
| Cash on hand    | 94                    |
| Fixed deposits  | 3,431                 |
|                 | 24,996                |
| Bank overdrafts | (388)                 |
|                 | 24,608                |

## A16. Significant related party transactions

|                         | Current<br>Quarter | Current<br>Year-to-date |  |
|-------------------------|--------------------|-------------------------|--|
|                         | 30 Sept 2012       | 30 Sept 2012            |  |
|                         | RM'000             | RM'000                  |  |
| Sales to AMT            | 11                 | 36                      |  |
| Sales to Chinyee        | 146                | 606                     |  |
| Sales to MIC-W          | -                  | 14                      |  |
| Sales to A&I            | 1                  | 3                       |  |
| Purchases from AMT      | 7                  | 10                      |  |
| Purchases from Chinyee  | 241                | 2,255                   |  |
| Rental payable to MIC-W | 117                | 373                     |  |
| Rental payable to AMT   | 18                 | 54                      |  |

| Name of Related Parties | Relationship   |
|-------------------------|--|
| AMT                     | Sia Chiok Meng, a Director of FEM, is also a director and substantial shareholder of AMT.  |
| Chinyee                 | Wong Hua Choon, who was a director and major shareholder of FCB within the past 6 months, is also a director and substantial shareholder of Chinyee. |
| A&I                     | Sia Chiok Meng, a director of FEM, is also a director and substantial shareholder of A&I.  |
| MIC-W                   | MIC-W is a subsidiary of Marketech International Corporation, which in turn is a deemed substantial shareholder of FMIC.                             |

# Abbreviations:

| AMT     | AMT Engineering Sdn Bhd                 | FMIC  | Frontken-MIC (Wuxi) Co. Ltd  |
|---------|---|-------|------------------------------|
| A&I     | A&I Engine Rebuilders Sdn Bhd           | MIC-W | MIC-Tech (Wuxi) Co., Ltd     |
| Chinyee | Chinyee Engineering & Machinery Pte Ltd | FEM   | Frontken (East Malaysia) Sdn |
|         |   |       | Bhd                          |



### A17. Capital commitments

Capital expenditure of the Group approved by the Directors but not provided for in the condensed financial statements are as follows:

|  | As at 30 Sept 2012 RM'000 |
|--|---------------------------|
| Acquisition of machinery and equipment | 819                       |

### B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS

## B1. Analysis of performance

The Group's revenue for the current quarter decreased by approximately RM3.5 million (7.7%) mainly due to lower revenue from its operations in Singapore, Malaysia and Taiwan.

The higher revenue from Singapore for the preceding corresponding period was due to more service works from its power generation division from customers' planned outages which did not happen this year. The lower revenue from Malaysia and Taiwan were mainly due to slow down in the customers' production capacity coupled with competitive pricing in the respective local markets, leading to lower unit selling price.

Against the same period last year, the profit before tax ("PBT") for nine months ended 30 September 2012 decreased from RM6.3 million to a loss before tax of RM0.6 million. This was mainly caused by lower margin from certain trading activities coupled with losses from a few of its new business units namely the ones in Melaka, Kuching and Indonesia that only commenced operations in the fourth guarter of 2011 and in the first guarter of 2012.

The PBT decreased from RM1.0 million in the corresponding quarter in 2011 to a loss before tax of RM2.3 million in the current quarter. This was mainly due to writing-off of plant and equipment and relocation expenses of our plant in Johor and unrealised foreign exchange loss of approximately RM1.2 million due to the strengthening of Ringgit Malaysia.

### B2. Comparison with immediate preceding quarter

|                          | 3rd Quarter  | 2nd Quarter |
|--------------------------|--------------|-------------|
|                          | 30 Sept 2012 | 30 Jun 2012 |
|                          | RM'000       | RM'000      |
| Revenue                  | 42,089       | 44,359      |
| (Loss)/Profit before tax | (2,301)      | 1,221       |

The Group's revenue decreased by 5.1% or approximately RM2.3 million during the current quarter as compared to the preceding quarter mainly due to lower amount of service works caused by lower production activities and deferment of certain projects by the customers.

The Group's unaudited PBT decreased from RM1.2 million to a loss before tax of RM2.3 million.

(Incorporated in Malaysia)

### B3. Prospects for the year

The Group anticipates that the overall business conditions this year will continue to be challenging amidst subdued global economic conditions and slower growth in the regional economies. The Group had embarked on a series of improvement measures including cutting its cost base, improving cross selling for greater operational synergies and implementing best practice margin management and sourcing strategy to deliver better value propositions to its customers. Key priorities for the current year would be to manage our costs to protect our earnings, exercise prudence in liquidity management, disciplined execution of strategy whilst focusing on the fundamentals of the Group's business.

## **B4.** Variance in profit forecast

Not applicable as no profit forecast or profit guarantee has been announced or disclosed in a public document previously.

### **B5.** Taxation

|              | Current<br>Quarter<br>30 Sept 2012 | Current<br>Year-to-date<br>30 Sept 2012 |  |
|--------------|------------------------------------|---|--|
|              | RM'000                             | RM'000                                  |  |
| Income tax   | 361                                | 939                                     |  |
| Deferred tax | 26                                 | (54)                                    |  |
|              | 387                                | 885                                     |  |

The Group's effective tax rate for the period under review is higher than the statutory tax rate principally due to losses of certain subsidiaries which cannot be set off against taxable profits made by other subsidiaries.

### **B6.** Status of corporate proposals

There were no corporate proposals which had been announced but not completed.

### **B7.** Group borrowings

The Group's borrowings as at 30 September 2012 are as follows:

|                         | Short-term | Long-term | Total  |
|-------------------------|------------|-----------|--------|
|                         | RM'000     | RM'000    | RM'000 |
| Secured                 |            |           |        |
| Bank overdrafts         | 388        | -         | 388    |
| Hire purchase creditors | 4,048      | 4,853     | 8,901  |
| Term loans              | 23,208     | 46,867    | 70,075 |
|                         | 27,644     | 51,720    | 79,364 |

The Group's borrowings that are not denominated in functional currency are as follows:

|                   | Short-term | Long-term | Total  |
|-------------------|------------|-----------|--------|
|                   | RM'000     | RM'000    | RM'000 |
| <u>Currency</u>   |            |           |        |
| Singapore Dollar  | 23,059     | 21,029    | 44,088 |
| New Taiwan Dollar | 523        | 22,796    | 23,319 |
|                   | 23,582     | 43,825    | 67,407 |



### **B8.** Material litigations

Save as disclosed below, the Group is not engaged in any material litigation, claim or arbitration, either as plaintiff or defendant and the Board does not know of any proceedings pending or threatened, or of any fact likely to give rise to any proceedings as at 27 August 2012:

# (a) Litigation by Frontken Petroleum Sdn Bhd ("FPSB") against SGL Carbon Sdn Bhd ("SGL")

On 25 August 2010, FPSB, an effectively 60.1% subsidiary of FCB, served, via its solicitors, a Writ of Summons together with a Statement of Claims on SGL.

Under the said Writ of Summons, FPSB claimed for a sum of RM1,541,807.20, being revised outstanding debts due from SGL in relation to work performed by FPSB as set out in the ensuing paragraph. In addition, FPSB also claimed for interest, costs and such further or other reliefs or orders as the Court deems fit.

In February 2009, SGL awarded FPSB the order for busbar welding for an agreed contract sum of RM2.5 million and RM1.4 million for scope 1 and scope 2 respectively. FPSB duly completed substantial part of the work and the remaining work was stopped in or around August 2009 upon mutual agreement/consent. Various invoices were issued for progress payments, with a sum of RM1,577,007.20 remaining due and owing from SGL. SGL refused to make payments and claimed for a set-off of the sum for delay or late completion of the contract and defective works. The outstanding sum was reduced by FPSB to RM1,541,807.20 out of goodwill after considering the allegations raised by SGL. However, SGL failed, refused and or neglected to settle the revised outstanding sum.

On 4 October 2010, SGL filed a defence and counterclaim via its solicitors on FPSB. In the said defence, SGL denied the Statement of Claims and prayed that the claims be dismissed with costs. Further, SGL alleged that FPSB had breached the terms and conditions of the letter of award and its related agreements resulting in SGL suffering loss and damage, and therefore, counterclaimed against FPSB for special damages in the sum of RM1,617,633.09, general damages and/or liquidated damages in the sum of RM8,894,485.88 as at 6 September 2010 and still continuing, and interest at the rate of 8% per annum on daily rests from the date of filing of the counterclaim until full settlement.

At the mediation on 1 November 2012, the parties were unable to agree on the terms of settlement and the parties will proceed to trial. The Court had fixed the matter for final case management on 31 January 2013.

The solicitors of FPSB are of the opinion that SGL does not have a valid claim for setoff against the revised outstanding sum and FPSB has a good chance of successfully recovering the same from SGL. Further, the solicitors are of the opinion that SGL does not have a valid counterclaim against FPSB.



# (b) Litigation by Frontken Malaysia Sdn Bhd ("FMSB") against Petra Resources Sdn Bhd ("PRSB")

On 15 July 2011, FMSB, a wholly-owned subsidiary of FCB, issued, via its solicitors, Letters of Demand to PRSB demanding for the payment of an aggregate outstanding sum of RM3,121,279.57 within 14 days from the date of the Letters of Demand, failing which legal proceedings would be instituted against PRSB for the recovery of the same. The outstanding debt was in respect of unpaid invoices for work done and services rendered by FMSB to PRSB in the ordinary course of business between 2009 and 2011.

On 10 November 2011, FMSB received, via its solicitors, the Statements of Defence and Counterclaim dated 8 November 2011 from PRSB. In the said defence, PRSB denied the Statements of Claim and stated that FMSB had been duly paid for the services rendered by FMSB to PRSB, and that FMSB was not entitled to the claims against PRSB. Further, PRSB contended that based on misrepresentation by FMSB in relation to an alleged agreement, PRSB had made payments by mistake to FMSB in the combined sum of RM6,656,455.70. PRSB therefore counterclaimed against FMSB for the refund of the said sum, interest at the rate of 8% per annum calculated from the date of judgment until full realization, costs and such further or other relief as deemed fit and proper by the Court.

On 4 January 2012, applications were filed for summary judgment against PRSB.

On 7 March 2012, summary judgment was entered against PRSB for one of the applications, and the Court ordered PRSB to pay FMSB the sum of RM1,481,478.57, interest at the rate of 1.5% on a monthly basis from 29 July 2011 until the date of full and final settlement, and costs of RM5,000.

On the same date, PRSB and FMSB entered into a consent judgment whereby PRSB shall pay FMSB its principal claim of RM1,639,801, together with a sum of RM50,000, in 4 equal monthly instalments of RM422,450.25 commencing from 30 April 2012.

A Summons in Chamber ("SIC") to strike out the counterclaim by PRSB had been filed, and the Court had allowed FMSB's application to strike out the counterclaim by PRSB of RM3,328,227.85. In addition, the Court had also ordered PRSB to pay RM2,000 as costs to FMSB.

A second SIC to strike out another counterclaim by PRSB had been filed and fixed for hearing on 22 June 2012. The second SIC to strike out another counterclaim by PRSB, PRSB had withdrawn its counterclaim of RM3,328,227.85 against FMSB, and FMSB had withdrawn its striking-out application, both with no order as to costs on 22 June 2012. As such, the said suit is considered disposed off entirely.

On 10 August 2012, the Court had allowed FMSB application to strike out the counterclaim by PRSB of RM3,328,227.85. In addition, the Court had also ordered PRSB to pay RM2,000 as costs to FMSB.



## B9. Earnings per share ("EPS")

## (a) Basic EPS

The calculation of the basic EPS is based on the net profit for the financial period under review divided by the number of ordinary shares of RM0.10 each in issue.

|  | Current<br>Quarter | Preceding<br>Corres-<br>ponding<br>Quarter | Current<br>Year-to-<br>date | Preceding<br>Corres-<br>ponding<br>Year-to-<br>date |
|--|--------------------|--|-----------------------------|---|
| (Loss)/Profit attributable<br>to owners of the<br>Company (RM'000) | (2,690)            | 65   | (1,254)                     | 4,232   |
| Number of shares in issue as of 1 Jan ('000)                       | 1,011,408          | 1,011,408                                  | 1,011,408                   | 1,011,408   |
| Effects of treasury shares acquired ('000)                         | (1,835)            | (132)                                      | (1,834)                     | (44)  |
| Weighted average number of shares in issue ('000)                  | 1,009,573          | 1,011,276                                  | 1,009,574                   | 1,011,364   |
| Basic EPS (sen)  | -                  | 0.01                                       | -                           | 0.42  |

(Incorporated in Malaysia)

## b) Diluted EPS

For the diluted EPS, the weighted average number of ordinary shares in issue is adjusted to assume conversion of all dilutive potential ordinary shares.

|  | Current<br>Quarter | Preceding<br>Corres-<br>ponding<br>Quarter | Current<br>Year-to-<br>date | Preceding<br>Corres-<br>ponding<br>Year-to-<br>date |
|--|--------------------|--|-----------------------------|---|
| (Loss)/Profit attributable<br>to owners of the<br>Company (RM'000) | (2,690)            | 65   | (1,254)                     | 4,232   |
| Number of shares in issue as of 1 Jan 2011 ('000)                  | 1,011,408          | 1,011,408                                  | 1,011,408                   | 1,011,408   |
| Effects of treasury shares acquired ('000)                         | (1,835)            | (132)                                      | (1,834)                     | (44)  |
| Effects of dilution – warrants ('000)                              | 288,974            | 288,974                                    | 288,974                     | 288,974   |
| Weighted average<br>number of shares in<br>issue ('000)            | 1,298,547          | 1,300,250                                  | 1,298,548                   | 1,300,338   |
| Diluted EPS (sen)  | -                  | -  | -                           | 0.33  |

### B10. Dividends

No dividend has been declared for the current quarter ended 30 September 2012.

By Order of the Board Frontken Corporation Berhad

Ng Wai Pin Chairman / Managing Director 28 November 2012